



Market Place Service Comparison

Component			Other agencies	
		Supply on ad hoc basis as part of panel	Typical multi agency supply	Typical Master Vendor
Multi agency provision but with one order point for all bookings.	Yes	No	No	Yes
Multi agency supply every day of year.	Yes	Yes	Yes	No
Six monthly audits of all suppliers on the supplying panel.	Yes	No	No	No
One single invoice covering all suppliers.	Yes	No	No	Yes
An agency partner that has over 70 active second tier suppliers across the country.	Yes	Yes	No	No
On-line and real-time cost and management information.	Yes	No	No	No
Driver pay control with seasonal pay.	Yes	Yes	No	No
Charge rate reduction when cost of service can be reduced with client collaboration.	Yes	Yes	Possibly	Possibly
One single point of accountability for managing total plan fulfilment.	Yes	No	No	Yes
Fulfilment guarantee backed up by financial penalties.	Yes	No	No	No
Full driving licence checks with the DVLA, every six months, to ensure validity. Checks visible to clients.	Yes	Yes	No	No
Driver Safety Profiling using behavioural analysis.	Yes	Yes	No	No
On-line tachograph administration procedure, with automated and recorded chase letters.	Yes	Yes	No	No
Option for on-site clocking facility to capture attendance and for automatic 'no-show' alerts.	Yes	No	No	No
A partner with sector specialism and large share in LGV driver market.	Yes	Yes	Unlikely	Unlikely
Supply from a partner with a track record for managing large scale assignments and start-up operations.	Yes	Yes	No	Possibly